

# ELENA MANZONI

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## ACADEMIC POSITIONS

Assistant professor (Ricercatore a tempo determinato, tipo B), Università degli Studi di Verona, 1/12/2018-present

Assistant professor (Ricercatore a tempo determinato, tipo A), Università degli Studi di Milano-Bicocca, 1/10/2017-30/11/2018

National Scientific Qualification as Associate Professor 05/12/2017-05/12/2023, Discipline 13/A2 (Politica Economica).

Research fellow (Assegnista di ricerca ai sensi della legge 240/2010), Università degli Studi di Milano-Bicocca, 1/1/2016-30/09/2017.

Research fellow (Assegnista di ricerca pre-Gelmini), Università degli Studi di Milano-Bicocca, 1/2/2011-30/11/2015 (*on maternity leave 14/04-13/09/2011 and 16/09/2013-15/02/2014*)

Research fellow (Assegnista di ricerca pre-Gelmini), Bocconi University, 1/9/2009-31/1/2011.

## EDUCATION

September 2006-31/10/2010

London School of Economics and Political Science

PhD in Economics

Thesis: "Electoral campaigns with strategic candidates: a theoretical and empirical analysis"

Supervisor: Prof. Michele Piccione

Advisor: Dr. Ronny Razin

September 2004-31/7/2006

London School of Economics and Political Science  
MRes in Economics  
Final mark: Distinction  
Supervisor: Prof. Michele Piccione

September 1999-7/5/2004

Università Commerciale "Luigi Bocconi"  
BA in Economics, Statistics and Social Sciences (*CLE*)  
Major: Game Theory  
Final mark: 110/110 and honour  
Dissertation: "Rationalizability in games with incomplete information"  
Supervisor: Prof. Pierpaolo Battigalli  
Co-supervisor: Prof. Fabio Maccheroni

**RESEARCH INTERESTS**

Political Economy, Applied Microeconomics, Psychological Game Theory.

**PAPERS IN REFEREED JOURNALS**

- Baghdasaryan V. and E. Manzoni, Set them (almost) free. An analysis of discretion in electoral campaigns, forthcoming on Journal of Public Economic Theory
- Attanasi G., P. Battigalli, E. Manzoni and R. Nagel, Belief-dependent preferences and reputation: An experimental analysis of a repeated trust game, forthcoming on Journal of Economic Behavior and Organization.
- De Sinopoli F., G. Iannantuoni, E. Manzoni and C. Pimienta (2019), Proportional Representation with Uncertainty, Mathematical Social Sciences, 99, 18-23.
- Manzoni E. and S.P. Penczynski (2018), Last minute policies and the incumbency advantage, German Economic Review, 19(3), 280-308.
- Bettarelli L., G. Iannantuoni, E. Manzoni and F. Rossi (2017), Voters' preferences and electoral systems. The EuroVotePlus experiment in Italy, Economia Politica, 34(1), 159-177.

- Cella M., G. Iannantuoni and E. Manzoni (2017), Do The Right Thing. A comparison of politicians' incentives across constitutional systems, *Economica*, 84, 430-453.
- Gamba A., E. Manzoni and L. Stanca (2017), Social comparison and risk taking behavior, *Theory and Decision*, 82(2), 221-248.
- Attanasi G., P. Battigalli and E. Manzoni (2016), Incomplete information models of guilt aversion in the trust game, *Management Science*, 62 (3), 648-667.

### WORKING PAPERS

- Iannantuoni G., E. Manzoni and F. Rossi (2017), Do individual heterogeneity and spatial correlation matter? An innovative approach to the characterisation of the European political space, Working Paper n. 376, University of Milano-Bicocca, DEMS
- Bettarelli L., G. Iannantuoni, M. Cella and E. Manzoni (2017), It's a matter of confidence. Institutions, government stability and economic outcomes, MPRA Paper No. 77546

### BOOKS

Manzoni E. (2011), Microeconomics, Subject guide for the EC2006 Microeconomics course of the University of London International Programmes, University of London, London.

### CONFERENCES, SUMMER SCHOOLS

1st Vele Workshop, University of Verona, Verona, 15/3/2019.

3rd BEEN Workshop, University of Milan, Milan, 28/2/2019.

1st CoCoLab Workshop, University of Nice Sophia Antipolis, Nice, 15-16/2/2019 (invited speaker)

Annual Conference on the Political Economy of International Organization (PEIO), University of Salzburg and SCEUS, Austria, 7-9/2/2019 (poster session)

XXX Conferenza SIEP 2018, Padova, 20-21/9/2018

2nd Summer School on Psychological Game Theory, Soleto, 23-24/7/2018 (teacher).

*Foundation of Uncertainty and Risk 2018 (FUR 2018)*, University of York, York, 25-28/6/2018.

8<sup>th</sup> Southern Europe Experimental Team's Meeting (SEET Workshop 2018), Lecce, 23-25/2/2018.

2nd Workshop on Psychological Game Theory, University of East Anglia, Norwich, 5-6/7/2017.

7th EPSA Annual Conference, Palazzo delle Stelline, Milano, 22-24/6/2017.

*First Workshop GAMES MILAN 2017*, Politecnico di Milano, Milano, 9/5/2017.

*European Public Choice Society Annual Meeting 2017*, CEU, Budapest, 19-22/4/2017.

*41 Simposio de la Asociación Española de Economía-Spanish Economic Association (SAEe)*, Bilbao, December 2016.

*57<sup>ma</sup> Riunione Scientifica Annuale della SIE*, Università Bocconi, October 2016.

*Tenth GRASS Workshop*, NYU Florence, September 2016.

*First Annual STICERD Alumni conference*, STICERD, London School of Economics and Political Science, 24-25 June 2016.

*Summer school "New approaches to Political Economy: positive political theories, empirical evidence and experiments in laboratory"*, Alba di Canazei, 29 June - 3 July 2015

*55<sup>ma</sup> Riunione Scienifica Annuale della SIE*, Università di Trento, October 2014

*Foundation of Uncertainty and Risk 2014 (FUR 2014)*, Rotterdam University, Rotterdam, July 2014

*13<sup>th</sup> Journées Louis-Andre Gerard-Varet*, Aix-en-Provence University, Aix-en-Provence, June 2014

*Game Theory at the Universities of Milano – Third Edition (GT@UM3)*, Politecnico di Milano, Milano, May 2013

*UECE Lisbon Meetings in Game Theory and Applications*, Lisbon, October 2012

*Sixth GRASS Workshop*, LUISS University, Rome, September 2012

*Fifth Workshop on Political Economy*, Ifo Institute, Dresden, December 2011

*Fifth GRASS Workshop*, University of Venice, September 2011

*Third Workshop on Political Economy*, Ifo Institute, Dresden, December 2009

*The Economics of Political Economy*, Catholic University, Milan, September 2009

*Summer Institute on Behavioral Economics*, Centro Panorama, Trento, June 2006.

## SEMINARS

2011: MMRG, Catholic University, Milan.

2012: Singapore Management University; MMRG, Catholic University, Milan.

2013: Singapore Management University; WIPS, University of Milan-Bicocca, Milan.

2014: University of Malaga.

2015: ReLunch, University of Milan-Bicocca.

2016: ReLunch, University of Milan-Bicocca; Singapore Management University, British-Kazakh Technical University, Almaty.

2017: ReLunch, University of Milan-Bicocca; British-Kazakh Technical University, Almaty; University of East Anglia, Norwich

2018: ReLunch, University of Milan-Bicocca; Singapore Management University, Singapore

2019: University of Lille

## SCHOLARSHIPS, PRIZES AND GRANTS

2004-2009: ESRC scholarship (covered tuition fees).

2005-2007: “B. Stringher” scholarship from the Bank of Italy.

2012: Winner of the Unicredit “Best Ph.D. Thesis Award”.

2012-2015: Member of the group financed with the grant PRIN 2010-2011 “New approaches to Political Economy: positive political theories, empirical evidence and experiments in laboratory”.

2016: EIEF research grant 2015/2016 (Principal investigator)

2019-present: Member of the group financed with the grant PRIN 2017 “New approaches to Political Economy: from methods to data”.

## REFEREE ACTIVITIES

Referee for: Journal of Economic Theory, Games and Economic Behavior, Journal of Economic Behavior and Organization, Theory and Decision, Mathematical Social Sciences, The Economic Journal, International Review of Economics, Economia Politica, Labour: Review of Labour Economics and Industrial Relations, Symmetry.