

ANGELO ZAGO**(FALL 2017)**

Dipartimento di Scienze Economiche

Via Cantarane, 24 – Verona 37129 - Italy

Ph. (+) 39 045 8028414 - Fax: (+) 39 045 8028529 angelo.zago@univr.it Skype : angelo.zago**EDUCATION**

Ph.D. - Agricultural & Resource Economics (Advisor: Bob Chambers), University of Maryland, College Park-USA, 2005.

CURRENT POSITION

Associate Professor of Economics – University of Verona (Italy).

RESEARCH INTEREST

Production Economics, Industrial Organization, International trade, Contract Theory, Vertical Relations.

SELECTED REFEREED PUBLICATIONS

- Yu J., Bouamra-Mechemache Z. & Zago A., “What’s in a name? Information, Heterogeneity, and Quality in a Theory of Nested Names”, forthcoming, *American Journal of Agricultural Economics*.
- Peyrache A. & Zago A., “Large Courts, Small Justice! The inefficiency and the optimal structure of the Italian Justice Sector”, *Omega – The International Journal of Management Science* (2016), 64: 42-56.
- Bouamra-Mechemache Z. & Zago A., “Introduction to the Special Issue on Collective action in agriculture”, *European Review of Agricultural Economics* (2015), 42(5): 707-711.
- Zago A., “Collective reputation in agricultural markets”, invited paper for the special issue on “Coordination in the meat sector”, *Economie Rurale* (2015), 345 : 29-51.
- Mastromarco C. & Zago A., “On modeling the determinants of TFP growth”, *Structural Change and Economic Dynamics* (2012), 23 (4): 373–382.
- Aiello F., Mastromarco C. & Zago A., “Be Productive or Face Decline. On the Sources and Determinants of Output Growth in Italian Manufacturing Firms”, *Empirical Economics* (2011), 41 (3): 787-815.
- Cipriani G.P. & Zago A., “Productivity or Discrimination? Beauty and the Exams”, *Oxford Bulletin of Economics & Statistics* (2011), 73 (3): 428-447.
- Zago A. & Dongili P., “Credit quality and technical efficiency in banking”, *Empirical Economics* (2011), 40 (2): 537–558.
- Zago A., “A Nonparametric Analysis of Production Models with Multidimensional Quality”, *American Journal of Agricultural Economics*, 2009, vol. 91(3): 751-764
- Cipriani G.P., Lubian D. & Zago A., “Natural Born Economists?”. *Journal of Economic Psychology*, 2009, vol. 30: 455-468.
- Cipriani G.P., Lubian D. & Zago A., “Money Illusion: Are Economists Different?”. *Economics Bulletin*, 2008, vol. 1(3): 1-9.
- Barbetta P., G. Turati & A. Zago, “Behavioral differences between public and private Not-for-Profit Hospitals in the Italian National Health Service”. *Health Economics*, 2007, vol. 16(1): 75-96.
- Zago A. & D. Pick, “Labeling policies in food markets: Public intervention, private incentives, and welfare effects”, *Journal of Agricultural and Resource Economics*, 2004, vol. 29(1): 150-165.
- Marette S. & A. Zago, “Advertising, collective action and labeling in the European wine markets”, *Journal of Food Distribution Research*, 2003, vol. 34(3): 117-126.
- Karantininis K. & A. Zago, “Endogenous Membership in Mixed Duopsonies”, *American Journal of Agricultural Economics*, 2001, vol. 83 (5): 1266-1272.
- Zago A., “Quality and Self-Regulation in Agricultural Markets. How do Producer Organizations Make the Rules?”. *European Review of Agricultural Economics*, 1999, vol. 26(2): 199-218.

WORK IN PROGRESS

- Bos J., Mastromarco C. & Zago A., “*On the determinants of TFP growth and job polarization*”. Work in progress.
- Peyrache A. & Zago A., “*Industry Structure, Congestion, and Capacity in the Italian Justice Sector*”. Presented at the European Workshop on Efficiency and Productivity (EWEPA2017), June 13-14, 2017, London.
- Bontems P. & Zago A., “*Wine promotion with heterogeneous firms: Incentives for quality and collective reputation*”. Presented at the European Association of Wine Economics (EuAWE) Congress, June 9th, 2017, Bologna; and at the American Association of Wine Economics (AAWE) Congress, June 30th, 2017, Padova. Accepted for presentation (and presented by P. Bontems) at the 19th European Trade Study Group (ETSG), Florence, 14-16 September, 2017.
- Bontems P. & Zago A., “*The market organization in the wine industry*”. Lead presentation at the AAWE Workshop on ‘Economics of Organization & Integration in the Wine Sector’, Free University of Bolzano, June 26th, 2017.
- Bouamra-Mechemache Z., Garcia-Azcarate T. & Zago A., “*POs in Southern European F&V sector. Business models, market environment, and performances*”. Presented at the 2017 Congress of the European Association of Agricultural Economics (EAAE), Parma, August 30th, 2017.
- Bouamra-Mechemache Z. & Zago A., “*Formation of and participation into Producer Organizations in the fruit and vegetables sector in the EU*”. Presented at the Workshop on “Producers’ Organizations (POs) in Agricultural Markets”, 4-5 September 2014, Toulouse School of Economics, Toulouse. Presented at the 153th EAAE Seminar on “*New dimensions of market power and bargaining in the agri-food sector: organisations, policies and models*”, Gaeta, June 2016. Presented at the 2017 Congress of the European Association of Agricultural Economists (EAAE), Parma, August 29th, 2017.
- Fleckinger P., Mimra W. & Zago A., “*The incentive properties of collective reputation*”. Presented (by P. Fleckinger; winner of the Christophe Baron Prize for the Best Conference Presentation) at the Conference of the American Association of Wine Economists, Bordeaux, June 2016. Presented (by W. Mimra) at the 2017 Congress of the European Economic Association, Lisbon, August 2017.
- Bontems P. & Zago A., “*Quality in cooperative firms*”. Work in progress.
- Lubian D. & Zago A., “*Price or Quality Competition? Old World, New World and Rising Stars in Wine Export*”. Presented at the XXI Oenometrics, Lyon, 4-7 June 2014.

TEACHING (Academic year 2017-2018)

- Bachelor (Lauree Triennale): *Industrial Economics* (56 hours class teaching)
‘Standard’ approach to the theory, but with an emphasis on *business cases* and *business models* discussion using the tools of Industrial Economics, in addition to the traditional discussion of Antitrust decisions.
- Master’s level (Lauree Magistrali): *International Industrial Policy* (in English) (54 hours class teaching)
Micro approach to international trade based on firms to explain multinational firm and global value chains. Thus *heterogeneous firms* models of trade to explain export decisions; *theory of the firm* models to explain offshoring (foreign direct investments, or FDI) and, especially, outsourcing decisions in foreign countries.
- PhD (Dottorato): *Microeconomics I* (in English) (8 hours class teaching)
Standard approach to production theory, with a rigorous treatment of technology, profit maximization, cost minimization, cost curves, and duality. Brief introduction to efficiency and productivity measurement based on *distance functions* (radial and directional).