

ANGELO ZAGO

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Dipartimento di Scienze Economiche

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EDUCATION

Ph.D. - Agricultural & Resource Economics (Advisor: Bob Chambers), University of Maryland, College Park-USA, 2005.

CURRENT POSITION

Associate Professor of Economics – University of Verona (Italy).

RESEARCH INTEREST

Production Economics, Industrial Organization, International trade, Contract Theory, Vertical Relations.

SELECTED REFEREED PUBLICATIONS

- Yu J., Bouamra-Mechemache Z. & Zago A., “What’s in a name? Information, Heterogeneity, and Quality in a Theory of Nested Names”, *American Journal of Agricultural Economics* (2018), 100(1): 286-310.
- Peyrache A. & Zago A., “Large Courts, Small Justice! The inefficiency and the optimal structure of the Italian Justice Sector”, *Omega – The International Journal of Management Science* (2016), 64: 42-56.
- Bouamra-Mechemache Z. & Zago A., “Introduction to the Special Issue on Collective action in agriculture”, *European Review of Agricultural Economics* (2015), 42(5): 707-711.
- Zago A., “Collective reputation in agricultural markets”, *invited paper*, *Economie Rurale* (2015), 345 : 29-51.
- Mastromarco C. & Zago A., “On modeling the determinants of TFP growth”, *Structural Change and Economic Dynamics* (2012), 23 (4): 373–382.
- Aiello F., Mastromarco C. & Zago A., “Be Productive or Face Decline. On the Sources and Determinants of Output Growth in Italian Manufacturing Firms”, *Empirical Economics* (2011), 41 (3): 787-815.
- Cipriani G.P. & Zago A., “Productivity or Discrimination? Beauty and the Exams”, *Oxford Bulletin of Economics & Statistics* (2011), 73 (3): 428-447.
- Zago A. & Dongili P., “Credit quality and technical efficiency in banking”, *Empirical Economics* (2011), 40 (2): 537–558.
- Zago A., “A Nonparametric Analysis of Production Models with Multidimensional Quality”, *American Journal of Agricultural Economics*, 2009, vol. 91(3): 751-764
- Cipriani G.P., Lubian D. & Zago A., “Natural Born Economists?”. *Journal of Economic Psychology*, 2009, vol. 30: 455-468.
- Cipriani G.P., Lubian D. & Zago A., “Money Illusion: Are Economists Different?”. *Economics Bulletin*, 2008, vol. 1(3): 1-9.
- Barbetta P., G. Turati & A. Zago, “Behavioral differences between public and private Not-for-Profit Hospitals in the Italian National Health Service”. *Health Economics*, 2007, vol. 16(1): 75-96.
- Zago A. & D. Pick, “Labeling policies in food markets: Public intervention, private incentives, and welfare effects”, *Journal of Agricultural and Resource Economics*, 2004, vol. 29(1): 150-165.
- Marette S. & A. Zago, “Advertising, collective action and labeling in the European wine markets”, *Journal of Food Distribution Research*, 2003, vol. 34(3): 117-126.
- Karantininis K. & A. Zago, “Endogenous Membership in Mixed Duopsonies”, *American Journal of Agricultural Economics*, 2001, vol. 83 (5): 1266-1272.
- Zago A., “Quality and Self-Regulation in Agricultural Markets. How do Producer Organizations Make the Rules?”. *European Review of Agricultural Economics*, 1999, vol. 26(2): 199-218.

WORK IN PROGRESS

- Piccardo C. & Zago A., “*Firm and Local Determinants of Inward FDI. The case of Italy*”. Presented (by C. Piccardo) at the 60th European Regional Science Association (ERSA), August 2020.
Presented at the 61st RSA Società Italiana di Economia, October 2020.
- Peyrache A. & A. Zago, “*The (in)efficiency of Justice. An equilibrium analysis of supply policies*”. Presented at the 7th Portuguese Workshop on Efficiency and Productivity, September 13-14, 2019, Porto (PT). Working paper No. WP04/2020, Center for Efficiency and Productivity Analysis (CEPA), University of Queensland, Brisbane (AUS). Submitted.
- Bontems P., D. Lubian & A. Zago, “*Intensive and Extensive Margins in Quality Wine Trade. The Case of Verona Wines*”. Presented at the Conference of the American Association of Wine Economists, July 2019, Vienna.
- Mansson J., A. Peyrache & A. Zago, “*Who got it right? Comparing courts’ efficiency across countries: Italy vs. Sweden*”. Presented at the European Workshop on Efficiency and Productivity (EWEPA2017), June 11-13, 2019, London.
- Peyrache A. & A. Zago, “*Industry Structure, Congestion, and Capacity in the Italian Justice Sector*”. Presented at the European Workshop on Efficiency and Productivity (EWEPA2017), June 13-14, 2017, London.
Revised version presented at the North American Workshop on Efficiency and Productivity (NAPW2018), June 14-15, 2018, Miami.
- Bontems P. & A. Zago, “*The market organization in the wine industry*”. Lead presentation at the AAWE Workshop on ‘Economics of Organization & Integration in the Wine Sector’, Free University of Bolzano, June 26th, 2017.
Revised version presented (and winner of the *Christophe Baron Prize* for the Best Conference Presentation) at the Conference of the American Association of Wine Economists, Cornell University, Ithaca, June 2018.
- Bontems P. & Zago A., “*Wine promotion with heterogeneous firms: Incentives for quality and collective reputation*”. Presented at the European Association of Wine Economics (EuAWE) Congress, June 9th, 2017, Bologna; presented at the American Association of Wine Economics (AAWE) Congress, June 30th, 2017, Padova; presented (by P. Bontems) at the 19th European Trade Study Group (ETSG), Florence, 14-16 September, 2017.
- Bouamra-Mechemache Z., Garcia-Azcarate T. & Zago A., “*POs in Southern European F&V sector. Business models, market environment, and performances*”. Presented at the 2017 Congress of the European Association of Agricultural Economics (EAAE), Parma, August 30th, 2017.
- Bouamra-Mechemache Z. & Zago A., “*Formation of and participation into Producer Organizations in the fruit and vegetables sector in the EU*”. Presented at the Workshop on “Producers’ Organizations (POs) in Agricultural Markets”, 4-5 September 2014, Toulouse School of Economics, Toulouse. Presented at the 153th EAAE Seminar on “*New dimensions of market power and bargaining in the agri-food sector: organisations, policies and models*”, Gaeta, June 2016. Presented at the 2017 Congress of the European Association of Agricultural Economists (EAAE), Parma, August 29th, 2017.
- Fleckinger P., Mimra W. & Zago A., “*The incentive properties of collective reputation*”. Presented (by P. Fleckinger; winner of the *Christophe Baron Prize* for the Best Conference Presentation) at the Conference of the American Association of Wine Economists, Bordeaux, June 2016. Presented (by W. Mimra) at the 2017 Congress of the European Economic Association, Lisbon, August 2017.
- Bontems P. & Zago A., “*Quality in cooperative firms*”. Work in progress.

GRANTS (recently obtained)

Horizon2020 (PRIMA) - *Governing the Agri-Food Supply Chain: How to Improve Smallholders’ Competitiveness* (Agricompet), coordinated by University of Oviedo. Budget managed at University of Verona: 242000€.

TEACHING (Academic year 2020-2021)

Bachelor (Lauree Triennale): *Industrial Economics* (72 hours class teaching)
‘Standard’ approach to the theory, but with an emphasis on *business cases* and *business models* discussion using the tools of Industrial Economics, in addition to the traditional discussion of Antitrust decisions.

Master’s level (Lauree Magistrali): *International Industrial Policy* (in English) (48 hours class teaching)
Micro approach to international trade based on firms to explain multinational firms and global value chains. Thus, introduction to *heterogeneous firms* models of trade to explain export decisions; *theory of the firm* models to explain offshoring (foreign direct investments, or FDI) and, especially, outsourcing decisions in foreign countries.

ORGANIZATIONAL RESPONSIBILITIES

Presidente - Collegio Didattico Laurea Magistrale *International Economics & Business* – Academic years 2018-21.
During the first two years, a major change (‘modificata di ordinamento’) of the LM was implemented; moreover, two distinct Double Degree agreements were signed (one with the University of Bordeaux, effective in the academic year 2020-21; one with the University of Bamberg, effective from the ay 2021-22).

SCIENTIFIC RESPONSIBILITIES

Scientific Committee Member – *European Association of Wine Economics*