## Intra-Industry Trade

• The Falvey's model

- Two countries, two factors (K, L) model
- countries have different factors endowment

$$\frac{K}{L} > \frac{K^*}{L^*} \to w > w^*; R < R^*$$

- In each country there is an industry that produces a continuum of goods with different quality  $\,\mathcal{O}$
- quality may vary between (min)  $\underline{\alpha} < \alpha < \overline{\alpha}$  (max)
- quality increases with the capital labour ratio  $K_L$
- consumers prefer high quality goods but are constraint by their income

• the production cost of a good with a quality index  $\alpha$  is

$$\pi(\alpha) = w + \alpha R$$
$$\pi^*(\alpha) = w^* + \alpha R^*$$
Since 
$$\frac{K}{L} > \frac{K^*}{L^*}$$

• country 1 (Home) has a comparative advantage in high quality goods production (and vice-versa)

- A good of quality  $\alpha_1$  exists for which the cost of production is the same in the two countries  $\pi(\alpha_1) \pi^*(\alpha_1) = 0$
- Recalling that  $\pi(\alpha) = w + \alpha R$

$$\pi^*(\alpha) = w^* + \alpha R^*$$

• we get 
$$w + \alpha_1 R - w^* - \alpha_1 R^* = 0$$
$$\alpha_1 \left( R - R^* \right) = w^* - w$$
$$\alpha_1 = \frac{w - w^*}{R^* - R}$$

• In general, the production cost differential is

$$\pi(\alpha) - \pi^*(\alpha) = w + \alpha R - w^* - \alpha R^*$$
$$\pi(\alpha) - \pi^*(\alpha) = (w - w^*) - \alpha (R^* - R)$$
since 
$$\alpha_1 = \frac{w - w^*}{R^* - R} \rightarrow R^* - R = \frac{w - w^*}{\alpha_1}$$

• we may write the former formula as

$$\pi(\alpha) - \pi^*(\alpha) = (w - w^*) - \alpha \frac{w - w}{\alpha_1}$$
$$\pi(\alpha) - \pi^*(\alpha) = (w - w^*) \left(1 - \frac{\alpha}{\alpha_1}\right)$$

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- finally, we get  $\pi(\alpha) - \pi^*(\alpha) = \frac{w - w^*}{\alpha_1}(\alpha_1 - \alpha)$ • but since  $\frac{w - w^*}{\alpha_1} > o$  if  $\alpha_1 > \alpha$  then  $\pi(\alpha) - \pi^*(\alpha) > 0 \rightarrow \pi(\alpha) > \pi^*(\alpha)$
- foreign country has a comparative advantage in goods with quality lower than  $\pmb{\alpha}_1$  .
- On the other side, if  $\alpha_1 < \alpha$  than Home has a comparative advantage in production of goods with higher quality than  $\alpha_1$ . In fact

$$\pi(\alpha) - \pi^*(\alpha) < 0 \rightarrow \pi(\alpha) < \pi^*(\alpha)$$

## FINAL REMARKS:

the above results depends upon the assumption that good quality increases as the capital-labour ratio increases

The introduction of human capital in the model does not alter the results